

A New Way Forward for Energy Companies Cloud & Mobile Technologies

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Think it.

Organizations use cloud to control risk and cost; drive efficiencies



Build it.

Build and run your private or hybrid cloud



Use it.

Utilize cloud services as a utility available now

Cloud & mobile computing should be examined as part of every energy company strategy.

Emerging networks of sensor enabled objects promise to create **new business models, improve business processes, and reduce costs and risk**

30 BILLION

Sensor enabled objects connected to networks by 2020



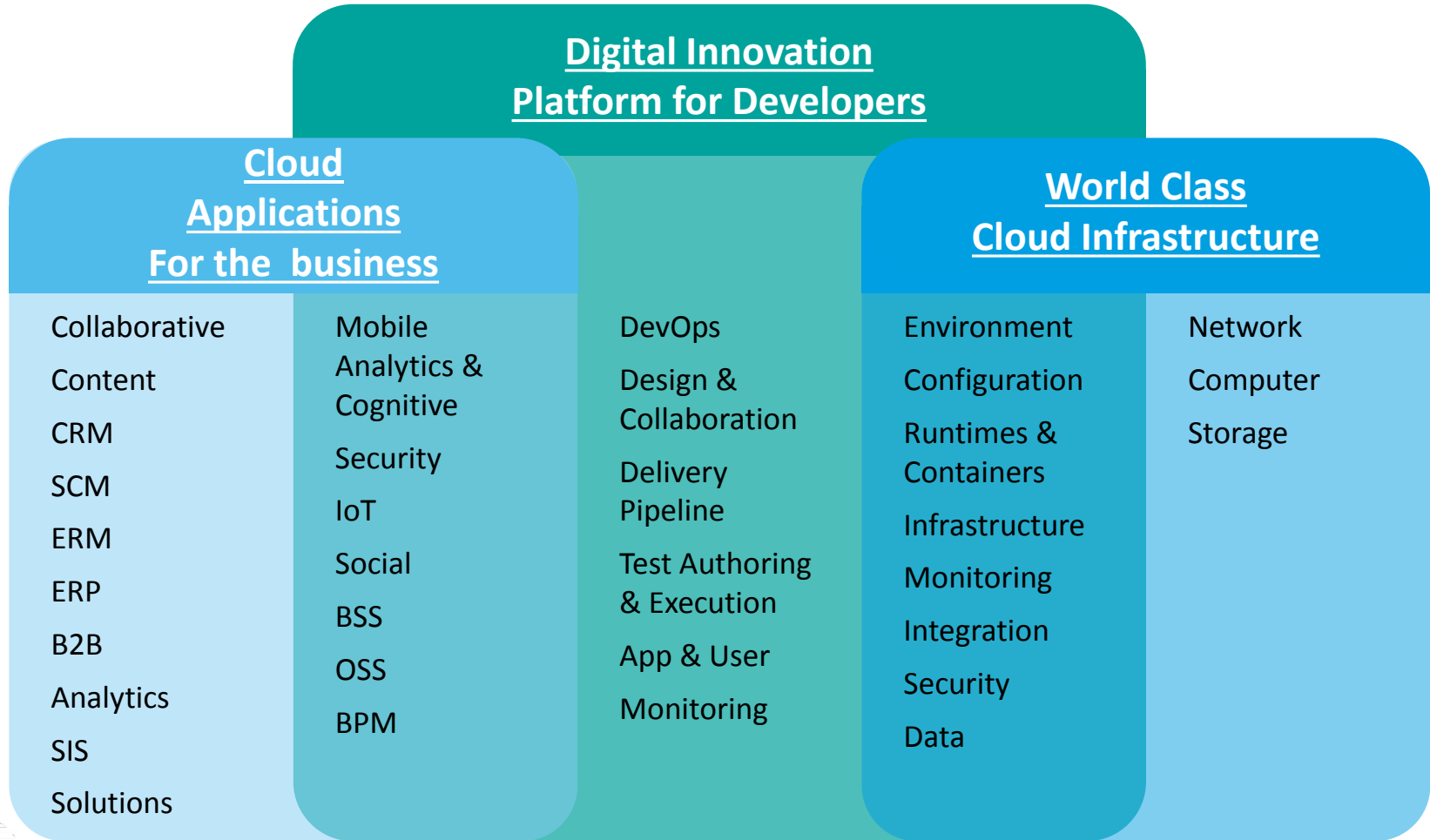
212 BILLION

Total number of available sensor enabled objects by 2020¹

212B is **28x** the total population of the world



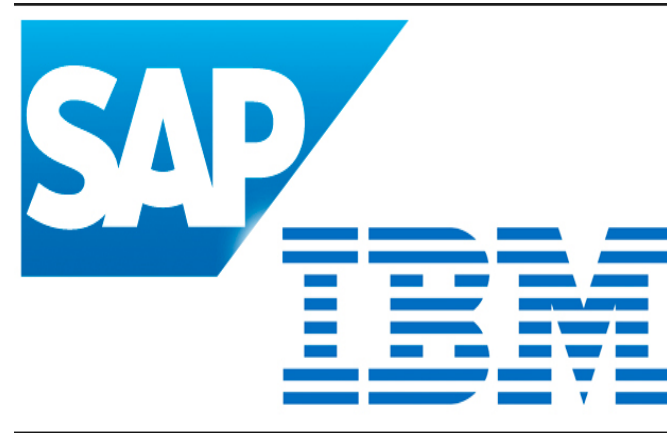
86% of companies use more than one type of cloud service and most use 4. The IBM Cloud & Mobile portfolio provides the choices organizations require.



IBM's additional partners help energy companies.



[IBM and The Weather Company Partner to Bring Advanced Weather Insights to Business](#)



[IBM and SAP Partner to Accelerate Enterprise Cloud Adoption](#)



[Apple and IBM Forge Global Partnership to Transform Enterprise Mobility](#)



[IBM Delivers First Cloud Data Services with Twitter Built-In for Business Professionals and Developers](#)





Business leaders innovate for the industry

Developers are empowered to create new ways

IT leaders advance change with better support

Data Analysis of the information to act on.

“IBM is ranked as the #1 hybrid cloud provider for the enterprise.”

Synergy Research Group,
Wall Street Journal

IBM is #1 in hybrid cloud

Only IBM Cloud provides:

- Full hybrid cloud transparency
- Fast hybrid app development and full orchestration of business processes
- The right access and relevant insight across all hybrid cloud data

IBM Cloud supports 47 of the top 50 Fortune 500 companies.

