

cleanenergy.org

Southern Alliance for  
Clean Energy



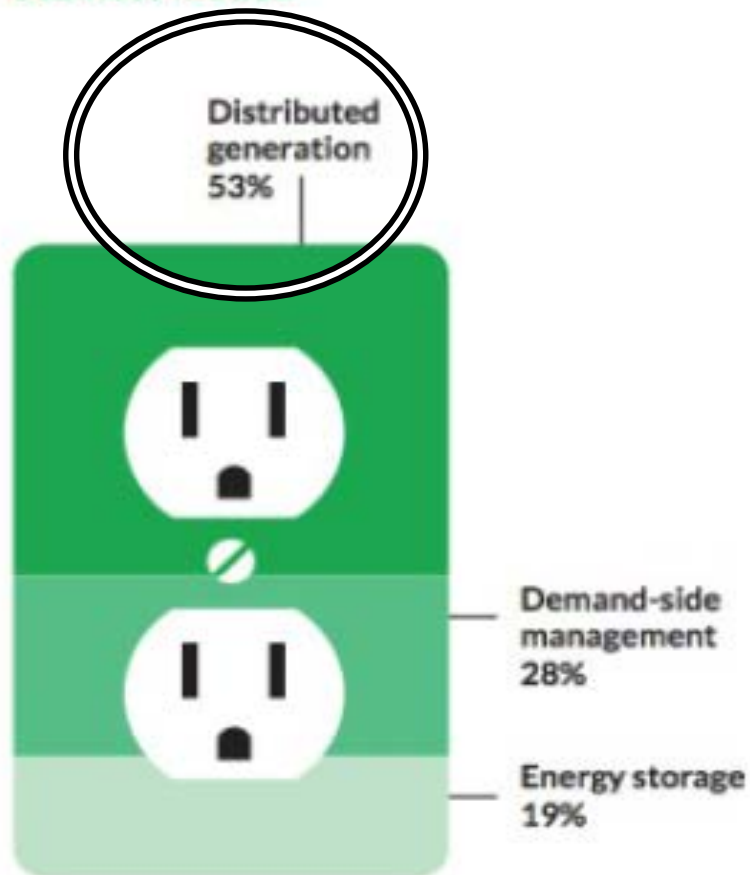
## *Advancing Solar in Florida*

Susan Glickman, Florida Director  
Southern Alliance for Clean Energy

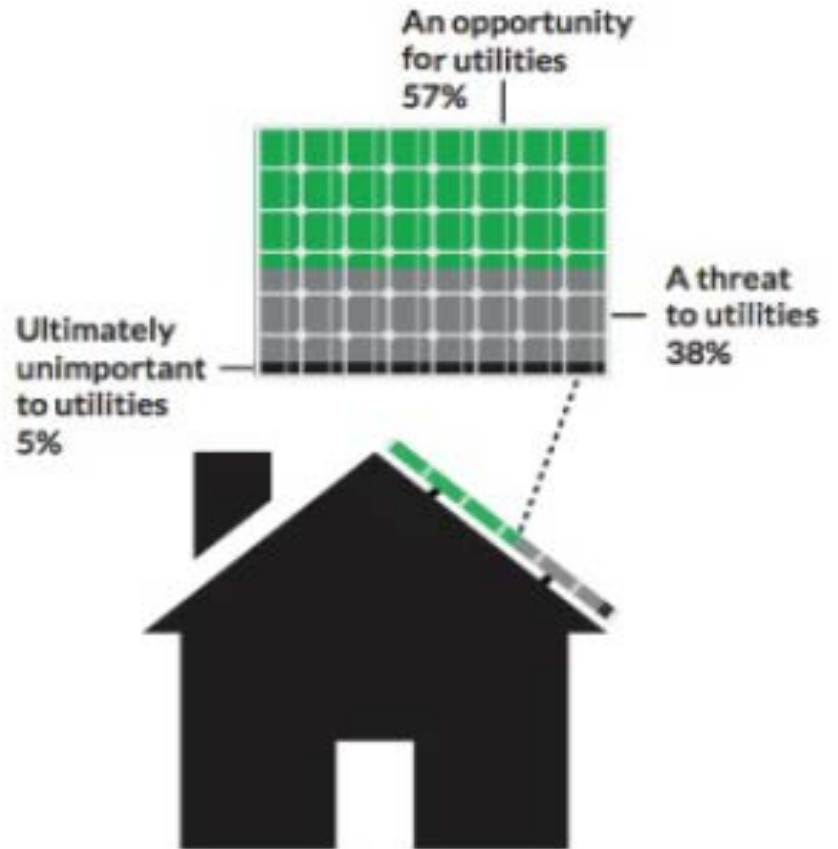
May 20, 2015

# Where We're Headed

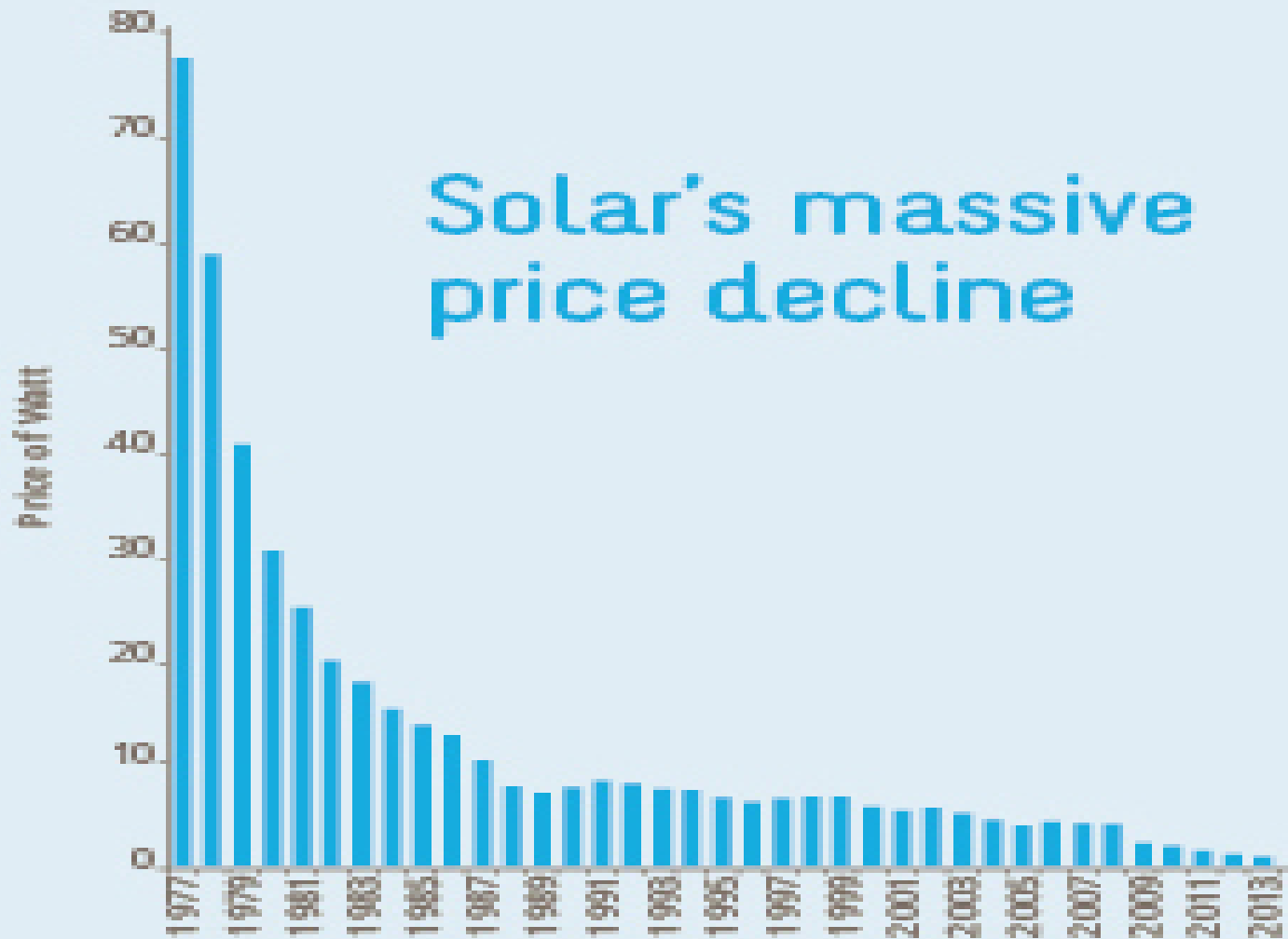
Q. What technology provides the most disruptive potential to your utility's business model?



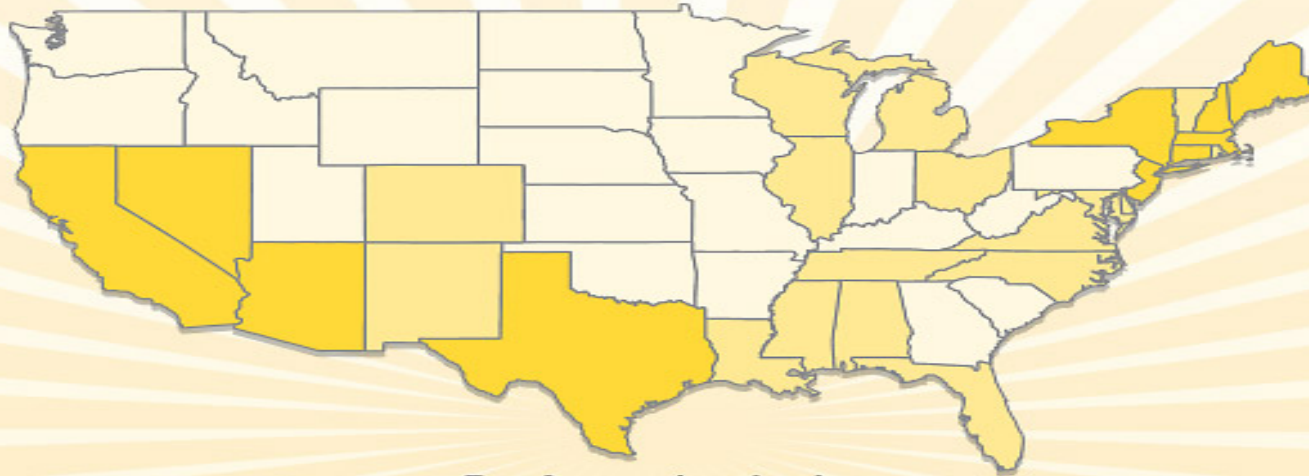
Q. How do you view distributed generation?



# Solar's massive price decline



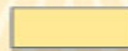
**BY 2017, MORE THAN HALF THE STATES COULD  
HAVE ROOFTOP SOLAR THAT'S AS CHEAP  
AS LOCAL ELECTRICITY PRICES**



**Rooftop solar that's  
as cheap as the grid:**



**NOW**



**NEAR TERM  
1-3 years**



**LATER  
4+ years**

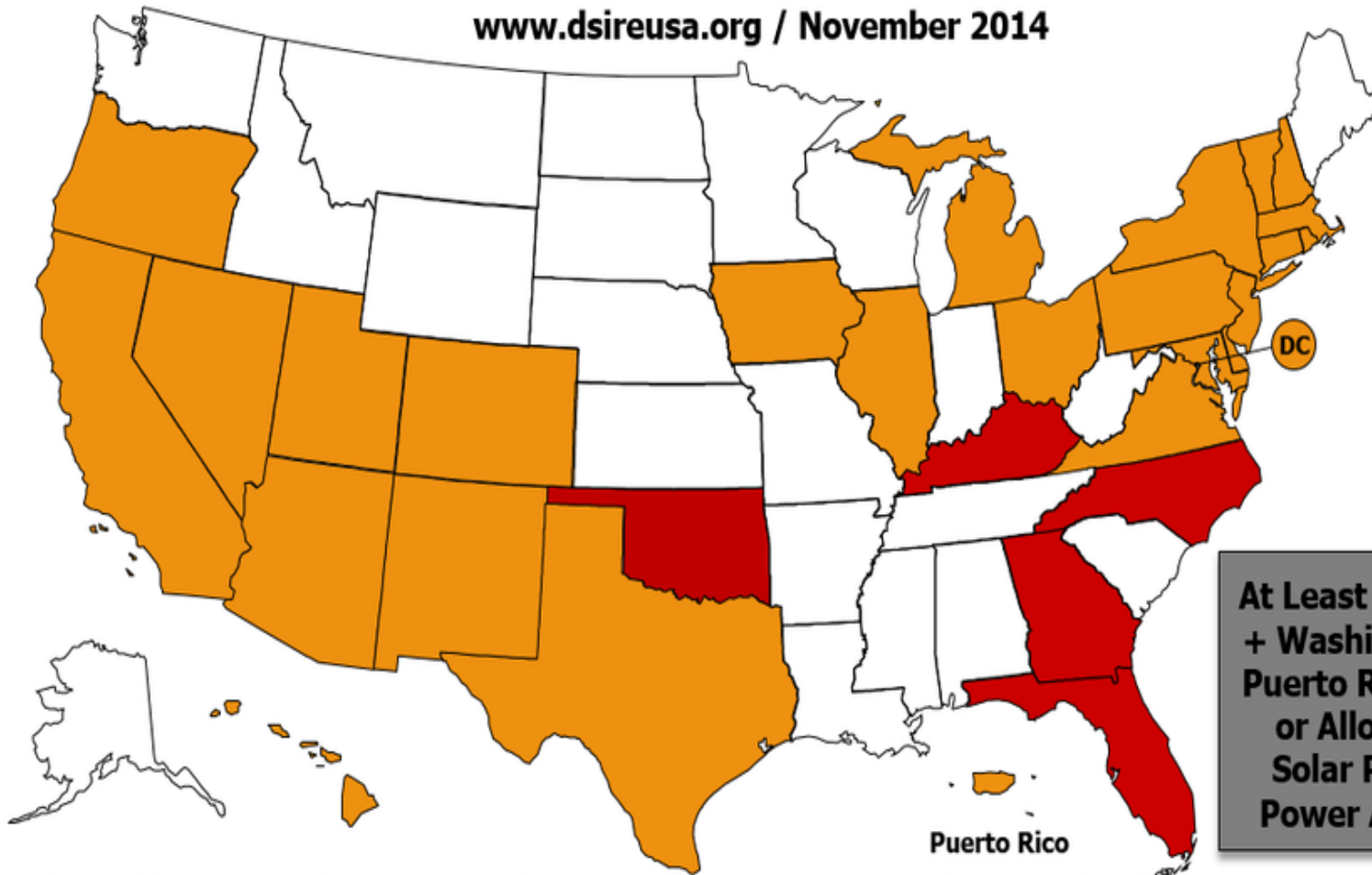
Compares the cost of electricity based on the projected average national price of an installed rooftop system with the local price of grid electricity. Does not include state and local incentives. Hawaii and Washington, D.C., are in the "now" category; Alaska was not included.




**Solar power is a clean energy solution that  
produces no global warming pollution.**

**Be part of the solution at [ucsusa.org/solarrevolution](http://ucsusa.org/solarrevolution)**

# ***3<sup>rd</sup>-Party Solar PV Power Purchase Agreements (PPAs)***

[www.dsireusa.org](http://www.dsireusa.org) / November 2014



-  Authorized by state or otherwise currently in use, at least in certain jurisdictions within the state
-  Apparently disallowed by state or otherwise restricted by legal barriers
-  Status unclear or unknown